

You made this happen!

2023/2024 ANNUAL REPORT



SAULT AREA HOSPITAL FOUNDATION



Our thanks to you! **from Executive Director** **TERESA MARTONE**

I'd like to start this report by celebrating you – our community – and the many achievements you've made possible for our Foundation and the hospital that we exist solely to serve.

I am constantly amazed by the number of people who provide support, and the many ways they choose to help. Individuals and families who make payroll or monthly gifts, who respond to our mailed appeals, who attend our events and purchase our lottery tickets. Businesses, organizations and service clubs that make pledges, hold fundraisers, and share our messages. Community members who volunteer, giving their time and talents to raise awareness and funds for our cause. We appreciate each and every one of you, more than you could possibly know. The impact of your generosity is felt across Sault Area Hospital and by each patient who receives care here.

Amidst challenging economic times, you all stepped up – giving over \$3.6 million in charitable donations in 2023/24. Together with revenue from events, lotteries, and investment income, this support helped Sault Area Hospital Foundation (SAHF) meet our commitments to Sault Area Hospital (SAH) for 2023/24, to disburse \$4.5 million.

Thanks to your support, we've funded dozens of new pieces of vital medical equipment for SAH and started the process to bring in dozens more (which we expect to arrive in 2024/25).

Every new tool and piece of technology is a step forward for our hospital, helping provide the best possible care to every person in the Algoma district – and you are paving the way for that to happen with your support of SAHF.

This year, our Board and team put significant effort into planning for the future of SAHF. For the first time, we have a strategic plan supporting work to more widely communicate impact, cultivate new relationships and strengthen our operations over the next 3 years. Refreshed values definitions, a revised mission and a new vision reinforce our alignment and partnership with SAH.

As I enter my sixth year as Executive Director, I am grateful to be part of an exceptional and passionate Foundation team where we have an impact on the outstanding care at our only hospital, alongside so many generous donors and supporters in our community.

So much is changing in our community. Our population is aging and becoming more diverse. Costs are rising across the board, and everyone is feeling the pressure – including our hospital, as we try to stretch the dollars needed to purchase critical equipment. Our annual \$5 million goal will undoubtedly need to increase over time to continue to meet our hospital's growing needs. Yet, every day, we are reminded of why we do this work – as established with our new vision: we want the best possible care for every person in Algoma.

We're so glad we can count on your help, this year and into the future, to help pursue that vision. We could not do this without you.

Thank you,

Teresa Martone, Executive Director
 Sault Area Hospital Foundation

Reflecting on our impact from Board Chair

ANTHONY PUCCI



As I reflect on my second and final year as Chair, and my 9 years on the Sault Area Hospital Foundation Board, one thing becomes abundantly clear: our success as a Foundation is not only success for our hospital – but for our entire community.

SAH Foundation's reason for existence is simple: to raise funds and buy equipment for our hospital. But the impact of that work is so much more than just putting tools in the hands of care providers. The right equipment can make care safer, more comfortable, or faster. It can expand the services our hospital can offer here – close to home, so families don't have to travel. It can attract and retain critically needed healthcare staff in hard-to-recruit positions. It makes outstanding care possible for the entire Algoma District.

I've felt our impact in so many moments across my term. Small moments, when talking to staff at SAH as we handed out coffee and donuts to show our appreciation. Big moments, like hearing the story of the first patient who benefited from Cardiac Stenting at SAH in 2018. Transformative moments, like when our Board unanimously agreed to support funding applications for Northway Wellness Centre when the project was still in its infancy.

It takes significant efforts from many people to achieve this work. The Foundation team, leadership from the Executive Director, the SAHF Board, many volunteers, numerous stakeholders inside and outside SAH, and of course our thousands of generous donors, like you!

Each individual and group plays a critical role in helping our hospital.

My appreciation for the time and effort so many give to this cause has grown each year I've served on the Board. We've gone from raising \$979,779 in my first year (2015/2016) to over \$5 million in my first year as Chair (2022/2023). Goals that once seemed ambitious – to provide \$5 million every year to SAH – are within reach.

While it is bittersweet leaving this Board, I know I am leaving it in a good state and in great hands. We have long term goals and planning in place, and an approved Strategic Plan for the coming years. The work that has gone into building a stronger framework for SAHF will benefit not only future Boards, but the Foundation, the hospital and the whole community.

I hope you, too, can feel the significance of the role you play in making outstanding care possible as you read this report. It takes a community to make this work possible, and I'm so grateful you're in it together with me.

Thank you for a rewarding two years as Chair, and for the wonderful experiences I've had with SAHF over the entirety of my term. You made it possible.

Anthony Pucci

Anthony Pucci, Chair
Sault Area Hospital Foundation Board

2023/2024 BOARD OF DIRECTORS

Anthony Pucci, *Chair*
Paul Skeggs, *Vice-Chair*
Laurie Burrows, *Treasurer*
Ashlee Gerard, *Secretary*

Derek Jackson
Bill Kerr
Amy Wheeler Reich
Dr. Laura Stone

Gary Trembinski
Ila Watson, *CEO – SAH*
Teresa Martone, *Executive Director*

ABOUT US



\$5 MILLION EVERY YEAR

Sault Area Hospital Foundation (SAHF) has an ambitious goal: to provide \$5 million to Sault Area Hospital every year. These funds are critical to replace aging equipment, purchase innovative technology, and expand services available in our community. We can only do this with your generous support.

Medical equipment is advancing quickly. New technology continuously raises the bar for patient care, hospital efficiency, and staff safety. To keep up with these high standards, Sault Area Hospital must have the latest medical equipment.

As a supporter of SAHF, you play a crucial role in shaping the health and well-being of everyone in Algoma. With your help, we enable our hospital to provide the best possible healthcare to every person in Algoma.

**Your support helps
make outstanding care possible
at Sault Area Hospital.**

MISSION

Raising funds together to support outstanding care at Sault Area Hospital.

VISION

A community united to support the best possible healthcare for every person in Algoma.

VALUES

Integrity

We strive to always do the right thing.

Compassion

We are person-centered, approaching our work with patience and kindness.

Collaboration + Partnership

We succeed together.

Accountability

We take ownership of our actions and results.

Respect

We welcome diverse ideas, perspectives and contributions.

Excellence

We will innovate and adapt to continuously improve in our work.

2023/2024 SAH FOUNDATION TEAM

Teresa Martone, *Executive Director*
Dionne Elgie, *Donor Relations*
Tasha Varpio, *Donor Relations*
Lee Rendell, *Donor Relations*

Megan Wigmore, *Communications*
Katie Wright, *Communications (to Oct. 2023)*
Ashley Cerra, *Communications (from Jan. 2024)*
Adriana Sagrak, *Marketing Intern (from Sept. 2023)*

Tristan Grandinetti, *Finance*
Katelin Soltys, *Administration (to July 2023)*
Julie Hayes, *Administration (from Aug. 2023)*

NEW! 2024-2027 STRATEGIC PLAN

In April 2024, Sault Area Hospital Foundation (SAHF) launched a 3-year strategic plan, with three strategic directions: Community Education, Growing our Donor Communities and Strengthening Operations.

Priority initiatives will help SAHF to maintain focus and continue to generate support for Sault Area Hospital by ensuring our community has a clear understanding of the need to support, providing opportunities to connect their support in ways that are best for them and exploring other innovative ways to raise the funds that bring in critical medical equipment.

We hope to provide updates in future annual reports on our progress in these areas.

STRATEGIC PLAN

STRATEGIC DIRECTIONS

1 COMMUNICATING IMPACT

We will increase strategic communication to support awareness, sharing the vital need for fundraising and the difference donations make for our hospital.

2 CULTIVATING RELATIONSHIPS

We place people and community at the heart of our work, and will continuously build pathways for stable, ongoing support.

3 STRENGTHENING OPERATIONS

We will use funds for the greatest impact at our hospital, develop sustainable revenue sources, and provide our team with the tools for success.

PRIORITY INITIATIVES

Community Education

We will deepen awareness of what SAHF does as the sole source of funds for medical equipment at our hospital.

Grow Our Donor Communities

We will develop donor-focused programs and events to promote continuous support for our hospital, at all levels.

Long-Term Sustainability

We will build resilience in our team and Foundation, adapting to meet the evolving equipment needs of our hospital.

MEASURES OF SUCCESS

Increase Ambassador Network

Increase Community Presence

Increase Supporter Engagement

New Programs/Events Introduced

Retention and Skills Growth of Team

Increase Revenue

WELCOME TO NORTHWAY

This year, we were proud to celebrate the opening of Northway Wellness Centre: the new home of SAH's Residential Withdrawal Management and Safe Beds program. Northway officially welcomed its first clients on Monday, September 25, 2023.

Northway provides safe care for individuals 16 and older who are experiencing substance withdrawal, are intoxicated, or seeking help with relapse prevention. They also offer crisis accommodations and support.

The modern facility features 20 private bedrooms with private washrooms, therapeutic outdoor gardens, confidential space for medical exams and counselling, and comforts of home like fitness and laundry rooms, a kitchen, living space and lounge areas.

SAHF was grateful to work with to several donors who wanted to support this project. Thank you to Algoma Steel, who made a \$1 million gift to fund the two outdoor courtyard spaces (which fell outside of the original facility budget). Thank you also to generous community donors who supported the "community share" portion of the construction project.



"The opening of Northway Wellness Centre is a momentous event and a major step forward in enhancing addictions services in Algoma. This much-needed modern, safe facility, along with our team of excellent health professionals, will provide a comfortable and healing environment for clients. We still have more work to do and I look forward to continuing to work with MPP Ross Romano and our government to improve mental health and addictions services in our community."

Ila Watson
SAH President and CEO





On January 29, 2024, the first patient case was completed in a new Cardiac Catheterization Lab.

This is the second of two labs, with both supporting angioplasty and cardiac stenting services. The new lab features a super efficient ceiling-mounted imaging system – which can shorten the time a procedure takes, creating capacity for more patient procedures. While equipment for the Cardiac Catheterization labs are still coming in, costs are expected to be almost \$4 million for both labs. Thank you to our generous donors for supporting the purchase of this equipment!



Investments in the Surgical Program included the purchase of new Minimally Invasive Surgical (MIS) instruments and endoscopes. These tools allow surgeons to operate using several small incisions instead of one large opening. MIS procedures lead to quicker recoveries for patients, with lower risks. MIS is the new standard for many procedures, and having the latest MIS tools will help us attract new surgeons to SAH.



The project to update our radiation therapy treatment equipment for Cancer Care began in February of 2024. This included decommissioning of the old unit, renovations of the mechanical and electrical systems, and installation of the new unit. Operations have now restarted, as of August 12th 2024.

A new Interventional Radiography Suite opened in mid-2023. This imaging technology uses x-ray and ultrasound together to provide guidance to care providers during a medical procedure, sometimes helping avoid the need for open surgery.



CONSTRUCTION HAS HEART

In celebration of February being Heart Month, a group of businesses in the construction industry came together to fund new vital signs monitors for Sault Area Hospital.

Vital signs monitors are an essential tool – used every day, in every area of the hospital. They measure heart rate, breathing rate, temperature and blood pressure – giving trained professionals insight into a patient’s condition with a single glance. Caregivers rely on these machines to alert them when there is a problem, so they can intervene and provide care before a patient’s condition worsens. 123 monitors needed to be replaced this past year, at a total cost of over \$400,000.

Together, the 10 organizations gave over \$120,000 to fund nearly 1/3 of the monitors needed!

Thank you:

- George Stone and Sons (15 monitors)
- Henderson Metal Fabricating (10 monitors)
- Heritage Home Hardware (4 monitors)
- R.F. Contracting (2 monitors)
- Construction Equipment Co (1 monitor)
- DC Communications (1 monitor)
- EllisDon Construction (1 monitor)
- Iron Workers Local 786 (1 monitor)
- Mike Moore Construction Ltd. (1 monitor)
- Rector Machineworks (1 monitor)



George Stone and Sons



R.F. Contracting



Construction Equipment Co.



Henderson Metal Fabricating



Heritage Home Hardware



Iron Workers 786



Mike Moore Construction Ltd.

WINNING WITH SAHF LOTTERIES

In 2023/24, SAHF lotteries have raised almost \$1 million for local care.

These lotteries have provided people across Ontario with a fun way to support care at Sault Area Hospital for decades. Winners aren't the only lucky ones: everyone wins when funds raised contribute back to our community, purchasing critical medical equipment!



SAHF 50/50

There were 24 prizes won this year with SAHF 50/50! This monthly draw engages supporters across the province, giving away great cash prizes, and raising significant funds to purchase critical medical equipment for Sault Area Hospital. In the 23/24 fiscal year, after prizes and expenses, SAHF 50/50 raised over \$450,000.

5 CAR DRAW

The 33rd Annual 5 Car Draw was a great success, raising over \$230,000 thanks to the support of our community. Two lucky winners drove off in a brand-new vehicle, and three chose exciting cash prizes. Since 1990, the 5 Car Draw has marked the start of summer in the Soo, and has become one of our most exciting community lotteries. We are thankful for the dedication and generosity of our supporters.



TRIP DRAWS

Around the World Trip Draw is a local lottery program targeted to SAH employees and partners. This program gives ticket holders an opportunity to win a trip of a lifetime, while making an impact. This year, all 750 tickets sold out in record time, raising over \$60,000 for vital medical equipment.

NEW: SPLIT THE POT

This year, SAHF joined a new lottery program – Split the Pot. Split the Pot raises funds and awareness for the needs of hospitals across Ontario. Over 50 Foundations participated in the program that ran from February 8 – March 21, 2024, and one Sault Area Hospital Foundation supporter was the winner of a \$10,000 Early Bird prize! In its first program, this new lottery resulted in over \$20,000 for medical equipment at SAH.



If you've purchased a lottery ticket this year in support of SAHF, THANK YOU!

When you play SAHF lotteries, not only do you have a chance to win big, but you're funding vital medical equipment for our Hospital, and that's a win for everyone.

2023 GALA



After a four-year absence, SAH Foundation's Gala returned for a spectacular sold-out event at the Marconi Cultural Event Centre on November 4, 2023. Attended by over 300 community and business leaders, donors and Foundation friends, this year's Gala raised a remarkable \$125,000 for Cancer Care at Sault Area Hospital.

Many thanks to all who sponsored, attended and supported!

GALA SPONSORS

Green for Life (GFL)
Ascend Fundraising Solutions Canada Ltd.
Norpro
Village Media Inc.
Algoma Steel Inc.
EllisDon Construction
EllisDon Facility Services
Fengate Real Asset Investments – Hospital Infrastructure Partners
IDA Drug Marts
IDEA Inc.
SalDan Construction Group
Tenaris
Cintas Corporation
DOI Dumanski Office Interiors
Maitland Ford Lincoln
CIBC Wood Gundy – Intrinsic Financial Group
G. Marconi Society
Winmar Sault Ste. Marie

DIAMOND NECKLACE DONOR

Savoy's Jewellers

LIVE AUCTION DONORS

Ron & Eileen Halfpenny
John Martella
Ryan McFarling
Gary McGuffin
Peace Restaurant
Daniel Tanenbaum

SILENT AUCTION DONORS

49th Apparel
75 Pies
Algoma Repertory Theatre
APR Welding Academy
Bloom Kombucha Co.
The Bread Hag
Case's Music
Christie's RV
Graham Elder
Fit Bodies Fit Minds
God's Country Clothing Co.
Amanda Grandinetti
Mark Grandinetti
Riley Greco Design Studio
Greenhouse Spa

Meaghan Kent Photography
Krush Clothing Boutique
Gail Lane
LA Medspa – Laser Advantage
Northern Natural Health & Wellness
Organize My Space SSM
Picnic Plus
Searchmont Resort
Mark Shunock
Sweet Greetings
The Ten Spot
The Trading Post
Up and Down Lounge
Zero Gravity
Mind & Body Wellness



Northland Barbershop Chorus



An Evening at Hogwarts



Run the Great Lakes



Queen Street Cruise



Tim Horton's Smile Cookies - SAH



Harmonies for Hope - Soo Sings For Kids

So many groups and organizations came together in support of Sault Area Hospital Foundation this year. You put together athletic events (like fun runs and golf tournaments), gave performances, held lotteries, organized car shows, offered special menu items, and did school fundraisers!

Overall, these groups contributed over \$130,000 to Sault Area Hospital Foundation this year, supporting local care.

Thank you to the many groups, organizations and individuals who held, attended, or assisted with events in support of Sault Area Hospital Foundation.

COMMUNITY EVENT DONORS

- An Evening at Hogwarts Volunteer Committee
- Arauco – North America
- Assante Capital Management Ltd.
- George Wellington Esquire Club
- Gino's Fired Up Kitchen
- Holy Cross Catholic Elementary School
- Meaghan Kent Photography
- Northland Barbershop Chorus
- Run the Great Lakes
- Sault Area Hospital Fundraising Committee
- Sault Ste. Marie Fire Fighters Local 520
- Soo Greyhounds Inc.
- Soo Sings For Kids
- St. Mary's College Student Council
- The Sault Ste. Marie Queen Street Cruise Festival
- The Soo's Got Talent
- Tim Horton's Smile Cookies – SAH Location

23/24 ANNUAL DONORS

\$100,000+

M.C. Hollingsworth
Dr. Lou & Mae Lukenda
Charitable Foundation
Peter MacPhail &
Valerie Evans
Clark & Donna McDaniel
Anonymous (2)

\$50,000 - \$99,999

Tenaris
United Steelworkers
Local 2724 Sault Ste. Marie
Anonymous (2)

\$25,000 - \$49,999

The Estate of
Theresa Atkins
J. P. Bickell Foundation
The Estate of
Phyllis Duffin
John Keast & Jean Hershey
John & Laurie
Hollingsworth
John & Michelle Martella
Odd Fellows & Rebekah
Humanitarian Services
Rotary Club
of Sault Ste. Marie
Joe & Romina Ruscio
Sandra Schmirler
Foundation
The SIS Group Inc.

Sault Area Hospital Foundation is proud to recognize and celebrate our 2023/2024 donors.

We are enormously grateful to the many donors who made generous gifts in support of outstanding care at Sault Area Hospital between April 1, 2023 and March 31, 2024.

Your support is ensuring the best possible healthcare is available for every person in Algoma – thank you!

\$10,000 - \$24,999

Arauco
Atlas Auto Parts
Dr. Douglas
& Lynda Bignell
CIBC
Gordon & Marjorie Hern
Lynn Hollingsworth Jr. &
Jocelyne Boutin
Florence & Jude Lake
Jack & Rosalie Lalonde
Dr. Bridget Lamberts
The Estate of Eva McCurry
Jamie & Ann Melville
Jim & Gloria Meraglia & Family
Dr. Adam Parent &
Dr. Joanna Lamberts
Ben Pino & Family
Gary & Marie-Lynne Potvin
RBC Royal Bank of Canada
Krista L. Ryall &
late John R. Myles
Dr. S. Smith &
Dr. L. Sharp
The Estate of Jim
& Margaret Snider
Anonymous (3)

\$5,000 - \$9,999

Algoma Steel Inc.
Cintas Corporation
Dawson & Keenan Insurance Ltd.
James Dukes & Mary Rossiter
John & Angie Glavota
Hay Family
Charitable Giving Fund
Ken & Patricia Holley
International Brotherhood of
Electrical Workers Local #1687
Ken & Margaret Lajoie
The Estate of Roland &
Barbara Lajoie
Larrhea Foundation
Chris & Karen McCleave
Marie McCulligh
McDougall Energy *(In-Kind gift)*
Grant Mervyn
Dr. Paul Mozarowski *(In-Kind gift)*
National Supply Centre Ltd.
Peter & Dorothy Nixon
Petsmart *(In-Kind gift)*
Tangerine G. Robinson
Jack & Luningning Schikofsky
Paul & Judie Soltys
Soo Mill & Lumber
Company Limited
The Estate of
Mary Rita Joan Tremblay
Anonymous (1)

Sault Area Hospital Foundation strives to ensure the accuracy of our donor records.

Should you wish to change how your giving is recognized in the future, please contact us at 705-759-3848 or foundation@sah.on.ca.

\$2,500 - \$4,999

Lloyd & Wendy Beilhartz
Michael &
Rhonda Buckley
Mike Cain
Canadian Tire
Joe Churcher &
Frances Fisher
Justin R. Comeault

Marianne Daly
Robert Delaney &
Joanne Caple
DOI Dumanski
Office Interiors
Dr. Graham Elder &
Andrea Reibmayr
Anne Frossard
Bill Frossard
Helen Frossard

Wendy Gardiner
Dr. Keith &
Dr. Barbara Good
Allen Hugli
Interfor
Dr. Marc & Vija Jacqmin
Erkki & Cathy Kurkiniemi
Michael & Valerie Maich
Joseph & Carole Meating

MicroAge
Jane Patterson
PUC Services Inc.
Luigi Sdao
Reg St. Amour
Christine & Jim Wiley
Mert & Pat Wright & Family
Anonymous (1)

\$1,000 - \$2,499

Dr. & Mrs. E. Aleixandre
Algoma Power Inc.
Algoma University
Carol Allard
Ingrid Atkinson
Dr. Anis Aziz
Stan Baldwin
Christopher Barnes &
Debbie Romani
Leonard Bartlett
Robert & Maria Battisti
Chris & Tammy Beilhartz
Joanne Belsito
Rose Belsito
Brian Bertolo
Sam & Anna Biasucci
Stan & Grace Black
Robert Brooks
Dr. Christa Cassalman
Caswell Concrete
Products
Rose Cavaliere
Kristina Clayton
Philippe Cloutier
Comeault Dwyer
Advisory Group
Kerwood &
Mary Coventry
Richard Crowle
Jackie Depasquale
Sherrill Dewar

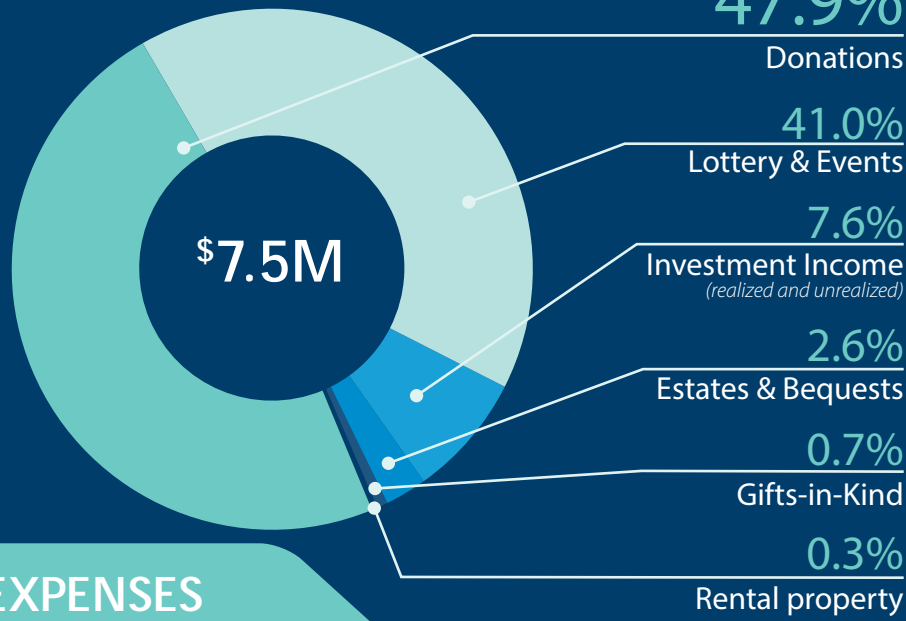
Steven Douville
Dr. Mark Edwards
Enbridge Gas Inc.
Angela & Philip Erickson
Mary Anne Foley
Don & Donna Ford
Linda Frankfurter
Maria Gallo
Ralf Glas
Ronald Godfrey
Larry & Carmela Grand
Janice Greco
Group Health Centre
Association
Dr. Linda Hadley-Piscopo
Dr. Nadim Haidar
Anne Harris
Dr. Frank & Mary Ianni
Idea Inc.
Bruce Inkster & Peggy
Storey-Inkster
Dr. Andrew Ip &
Dr. Julia Robertson
Ivey Analytics Club
Gary Kerton
Eric Kirby &
Linda MacDonald
Blaine & Nancy Konzuk
Dr. K. Lock & May Lam
Linda Lewis
Lions Club of
Sault Ste. Marie
Bob & Marie Lonergan

Joe & Edith Lucchetti
Paul Luomala
Scott MacGillivray
Antonio &
Maria Maione
David Mancuso
Dr. John &
Anne Marrack
Diane Marshall
Harold McCarthy
Beatrice Mearow
John & Beth Muirhead
Gail Nelson
Ronald Nesbitt
Dennis Nystedt
Michel &
Susan Ouellette
Anne Owen
Dr. Gary Palmer &
Dr. Robin Lewis-Palmer
Bunty Park
Dominic &
Laurel Parrella-Ilaria
Steve & Lillian Pavlik
Andy & Cheryl Pavoni
Darlene Pellarin
Ernesta Pighin
Dr. David &
Rosemary Poitevin
RBC Dominion
Securities
David &
Elizabeth Riddick
Harvey & Ida Robbins

Dr. John & Linda Robertson
Bob & Nancy Rogers
Philip Routh
Catherine Santa Maria
Wes Seabrook
Lisa Smith
Valerie Smith
Stan Smuczek
Dr. Matt Solomon &
Dr. Lisa Perry
Carlo Spadafora Professional
Corporation
Carol & John Spadoni
Francis St. Jules
George Staznik
Dorice Stephen
Dr. Laura & Mike Stone
Rodney Stone
Brad & Patricia Sutherland
Michael &
Irina Ter-Mikaelian
Guy & Susan Traficante
Allison Vance
Annemarie Wandel
Glen & Sharon Wasyliniuk
Ila Watson &
Ben Leeuwestein
John Wieczor
Kaitlyn Wood
Mike Zaiser
Greg & Katie Zambusi
Anonymous (5)

FINANCIALS

REVENUE



2023/24 RESULTS

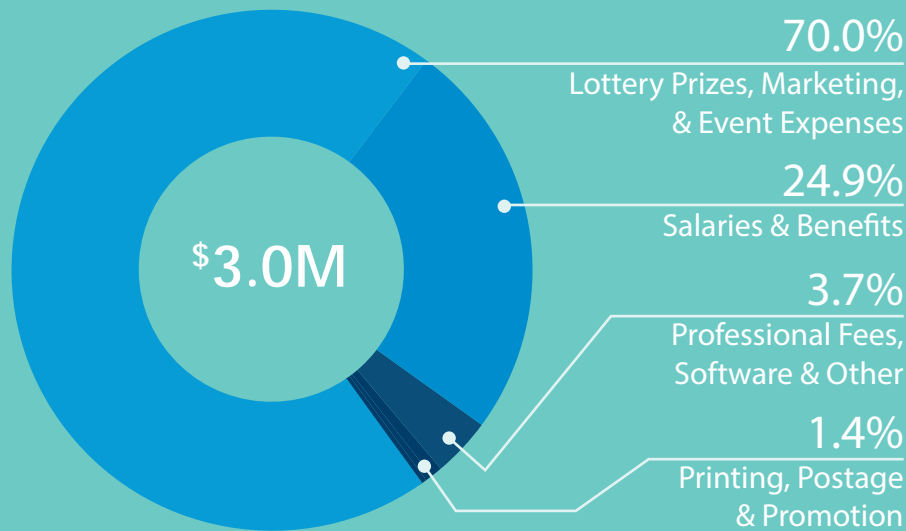
Donation revenue was the largest source of income for SAHF, with almost 1 in every 2 dollars raised coming from donations.

Lottery and Events (like SAHF 50/50 and 5 Car Draw) also represent a significant source of income, but have high expenses tied to them. Lottery prizing and event expenses make up almost 3/4 of SAHF's overall expenses.

Overall, a total of \$4.5 million (revenue after expenses) was raised in 2023/24.

Thank you to all who contributed to this year's success!

EXPENSES



\$4.5 MILLION AVAILABLE FOR DISBURSEMENT

Hospital Wide
\$1,169,250

Seniors' Care & Transitions
\$83,414

Ambulatory Care
\$14,594

Surgical
\$706,467

Laboratory
\$76,571

Critical Care
\$12,383

Medical Imaging
\$396,347

Women & Children's Health
\$48,897

Renal
\$11,160

Emergency Department
\$202,328

Pharmacy
\$45,670

Cancer Care
\$3,055

\$2.8 MILLION DISBURSED IN 2023/24*

*Timing of equipment purchases will span fiscal years – see "Deferred Funding" for details.

2024/25: CURRENT NEEDS

\$2.7 MILLION FOR 35 NEW PIECES OF MEDICAL EQUIPMENT

For 2024/25, 35 priority pieces of equipment will be purchased for departments across Sault Area Hospital.

The greatest need this year will be in the Medical Imaging department, with the replacement of two x-ray rooms at a cost of over \$1 million.

Medical Imaging
\$1,500,948

Hospital-Wide
\$535,509

Laboratory
\$408,742

Cardiac Care
\$158,972

Emergency Department
\$33,662

Renal
\$32,865

Biomedical Engineering
\$32,500

Pharmacy
\$17,719

\$2.8 MILLION DEFERRED FUNDING FROM 2023/24

While work is done each year to bring countless pieces of new equipment into our hospital, delays in the procurement process can mean funding is deferred to the next fiscal year.

This included funding for projects that have already started in:

Cancer Care
\$977,487

Hospital-Wide
\$493,611

Mental Health
\$160,896

Laboratory
\$33,790

Medical Imaging
\$781,748

Women & Children's Health
\$330,715

Urology
\$75,908

Critical Care
\$29,966

\$1.5 MILLION FINANCED EQUIPMENT

High-cost equipment is often financed over multiple years to ensure SAH Foundation can cover significant investments, like the recent \$3.2 million MRI machine, alongside other equipment needs of Sault Area Hospital.

For 2024-25, this includes payments toward the following projects:

2023

- Interventional Radiology Suite
- Cardiac Catheterization Lab
- Fluorology Room

2022

- MRI
- Patient Monitors
- Medication Dispensing Cabinets
- Surgical Instruments

2021

- Sterile Processing
- Picture Archiving

2020

- OR Integration
- Medication Packager

2019

- Smart IV Pumps
- Defibrillators

2018

- Anaesthesia Care Stations

\$7 MILLION TO BE PROVIDED TO SAULT AREA HOSPITAL IN 2024/25



SAULT AREA HOSPITAL FOUNDATION

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705-759-3848

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sahfoundation.com
Charitable Registration 119095065 RR0001